

Andean Precious Metals, 19 March 2025

Ticker: APM CN Cash and mkt. sec.: US\$101m Project: San Bartolome/ Golden Queen

Market cap: C\$256mPrice: C\$1.71/shCountry: Bolivia / USAREC. (unc): BUYTARGET (+0.30): C\$2.50/shRISK RATING (unc): HIGH

In our view today's Q4 was a strong result – most importantly APM delivered a second straight quarter of very consistent cash flow at US\$17.9m vs ~US\$17m the prior quarter. There were no major surprises in 2025 guidance (total 103-117koz) – production levels, AISC and capex were at similar levels to the 4Q24 run rate. The one area of variance was San Bartolome cost of goods sold operating margin (CGOM) which was US\$6.5-8.4/oz for the year, less than the US\$9.15/oz achieved in 2024 and US\$11.09/oz in 4Q24. We think this is conservatism rather than reflecting underlying changes. On the call, management conceded that at current FX (the Bolivian currency depreciation has helped margins) and silver prices, margins would more likely be closer to Q4 (i.e. higher) than their more conservative guidance.

Model changes: We update for the annual financials and guidance. At Golden Queen we model 58kozpa AuEq for 2025 and 62kozpa from 2026-2028, flattening our modelled production profile, and we model US\$8m sustaining capex/year (prev US\$2.6m/year) from 2026-2028, offset by a US\$5m lift in our nominal NAV exploration upside to US\$15m from US\$10m. We think higher capex makes sense given the potential for mine life extensions. At San Bartolome we lift our LT CGOM estimate to US\$9.50/oz, in light of the margin improvements that have been made. Overall, the changes result in our San Bartolome NAV increasing to US\$120m (prev US\$86m) while Golden Queen moderates to US\$84m (prev US\$109m). Overall NAV increases to US\$274m (prev US\$241m).

We maintain our BUY rating and lift our target price to C\$2.50/sh (prev C\$2.20/sh) based on 1.0xNAV5% (unch) at US\$30/oz Ag and US\$2300/oz Au LT on model roll forward and FX. Andean now has US\$31m net cash, has put together three quarters of positive cash flow. We think they now have the balance sheet, FCF yield (SCPe 31%), and track record to be worth backing to be a platform for further growth.

Operations 4Q24E 4Q24A QoQ vs SCPe 3Q24A 4Q24A QoQ vs SCPe 3Q24A 4Q24E Silver Eq sold (000oz) Golden Queen - Ore mined (Mt) 0.69 1.02 1.01 46% 2.31 2.99 2.35 -9% 72.8 0.51 0.70 0.64 25% Revenue (US\$m) 68.3 91.9 -21% Grade mined (g/t Au) EBITDA (US\$m) 14.0 12.3 -13% -25% Net income (US\$m) -83% Au Eq production (koz) 16.3 8.2 10.0 1.7 -79% Cash flow from ops (US\$m) AISC (US\$/oz 23.4 22.4 24.9 San Bartolome - AgEq production (Moz) Cash flow from investing (US\$m) -6.5 -62 -122 88% 98% CGOM (US\$/oz) 14.0 7.9 11.1 21% 41% FCF (US\$m) 16.9 16.3 17.9 AgEg Total production (Moz) 2.3 2.7 2.4 Change in net cash (US\$m) 4.7 16.3 3.5 -26% -79% AuEq Total production (koz) 27.8 31.5 29.8 -5% Net cash at end (1) (US\$m)

Table 1: 4Q24 vs SCPe and 3Q24

4Q24: Andean sustains momentum with US\$18m FCF led by a strong quarter at San Bartolome

Today, Andean reported its Q4 results. <u>Production:</u> the San Bartolomé complex produced 1.43Moz AgEq, bringing full-year production to 4.51Moz AgEq. San Bartolomé delivered a cash gross operating margin (CGOM) of US\$11.09/oz in Q4, compared to a full-year CGOM of US\$9.15/oz, reflecting higher realized silver prices and improved cost performance. Meanwhile, the Golden Queen mine produced 12.3koz AuEq in Q4, totaling 54.8koz AuEq for the year. Q4 AISC at Golden Queen was US\$2,139/oz, resulting in a full-year AISC of US\$2,015/oz.

<u>Financials</u>: Q4 consolidated revenue was U\$\$72.8m with U\$\$17.9m free cash flow. Net income for the quarter was U\$\$1.7m, cash flow from operations reached U\$\$25.9m, and capex totaled U\$\$7.0m. Full-year 2024 revenue was reported at U\$\$254m and net income of U\$\$19.2m. Andean ended 2024 with U\$\$101m in liquid assets, including U\$\$62.4m cash, U\$\$38.6m marketable securities, and U\$\$70.3m debt

<u>2025 Guidance</u>: The company provided its 2025 guidance, forecasting San Bartolomé's cash gross operating margin (CGOM) at US\$6.50-8.40/oz and Golden Queen's AISC at US\$1,950-2,150/oz. Total growth and sustaining capital expenditures for 2025 are expected to range between US\$28.2 million and US\$32.0 million, compared to US\$31.7 million spent in 2024.

Table 2: 2025 Guidance Table

Production guidance	Au (koz)	Ag (koz)	AuEq (koz)
Golden Queen	50.0 - 55.0	0.2 - 0.5	52.2 - 60.6
San Bartolomé	1.8 - 2.2	4.4 - 4.9	50.7 - 56.6
Consolidated	51.8 - 57.2	4.6 - 5.4	102.9 - 117.2

Cost guidance	Updated
Golden Queen OCC (US\$/oz)	\$1,500 - \$1,800
Golden Queen AISC (US\$/oz)	\$1,950 - \$2,150
San Bartolomé CGOM (per AgEq oz)	\$6.50 - 8.40
San Bartolomé GMR (per AgEq oz)	29% - 36%

Capex guidance (US\$m)	Updated
Golden Queen sustaining capital	12.7 - 14.0
San Bartolomé sustaining capital	5.6 - 6.2
Total sustaining capital	18.3 - 20.2
Golden Queen growth capital	9.3 - 11.0
San Bartolomé growth capital	0.6 - 0.8
Total growth capital	9.9 - 11.8
Golden Queen capex	6.2 - 7.0
San Bartolomé capex	22.0 - 25.0
Total capex	28.2 - 32.0

Source: Andean Precious Metals; CGOM = cash gross operating margin

Conference Call Colour:

- On San Bartolome we noted they beat revised (after 3Q24) full year CGOM guidance of US\$7/oz by US\$2.15/oz. The company noted that the two main variables were rising silver prices, and falling Bolivian FX rates which lowers their cost base. They answered that if prices and FX remain the same, margins would more likely be similar to 4Q24 (US\$11/oz) than guidance (US\$6.50-8.40/oz)
- On Golden Queen, growth capex was mainly fleet in 2024 and again in 2025. Sustaining capex is
 largely processing plant and stacking equipment related. Exploration for mine life extension is a
 focus- they expect to have more colour on this following 1Q25 results.

Why we like Andean

- 1. San Bartolome is Bolivia's only Ag oxide mill, new Ag oxide discoveries being made in Bolivia
- 2. Now has two producing assets in the Americas

Catalysts

- 2025: Continued strong cash flow (SCPe ~US\$60m)
- Ongoing: Exploration, growth, and M&A review

Research

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Ticker: APM CN		Price / mk	rt cap:	C\$1.71/sh	. C\$256m		Market P/NAV:	0.69x		Assets:	San Bart./S	oledad Mtn.
Author: J Chan		Rec / PT:		BUY / C\$2			1xNAV _{1Q25} FD:	C\$2.46/sh		Country:		
Group-level SOTP val	uation	4Q24A	1Q25E				Resource / Reserve	Mt	Moz Ag	Moz Au	FV/oz Ag	EV/oz AgEq
			US\$m	O/ship	NAVx	C\$/sh	Measured, ind. & inf Andean	4.14	28.1		5.5	5.5
San Bartolome NPV 10			120	100%	1.0x	1.07	SCPe Mine inventory	6.19	36.5		4.2	4.2
Golden Queen NPV 1C Central SG&A & fin cos			84 16	100%	1.0x 1.0x	0.75 0.14	Share data Basic shares (m): 149.8	FD +	options (m):	154.8	FD + FF	154.8
Nominal exploration up			15		1.0x	0.13	Commodity price	CY23A	CY24A	CY25E	CY26E	CY27E
Cash and mark. sec. 40			101	-	1.0x	0.91	Silver price (US\$/oz)	22.2	23.5	30.4	30.9	30.2
ST Dore and VAT recei	vables		8	-	1.0x	0.07	Ratio analysis	CY23A	CY24A	CY25E	CY26E	CY27E
Debt. 4Q24A			(70)	-	1.0x	(0.63)	FD shares out (m)	168.1	166.4	154.8	154.8	154.8
ITM options			1	-	1.0x	0.01	EPS (US\$/sh)	0.229	0.116	0.254	0.125	0.110
1xNAV5% US\$30/oz			274			2.46	CFPS before w/c (US\$/sh)	0.06	0.29	0.45	0.33	0.31
Target multiples			Multiple			C\$/sh	FCFPS pre growth spend (US\$/sl	, ,	0.03	0.45	0.37	0.24
Target P/NAV Multiple	1		1.00x			2.50	FCF/sh (US\$/sh)	(0.06)	(0.08)	0.38	0.37	0.24
Target price	and district and a	d'a a a constat	NAV	-1-		2.50	FCF yield - pre growth spend (%)	•	2.2%	36.7%	30.0%	19.8%
Sensitivity to silver or	•				005.0	007.5	FCF yield (%)	neg	neg	31.1%	30.0%	19.8%
1xNAV San Bartol	` ,	\$27.5oz	\$30.0oz	\$32.5oz	\$35.0oz	\$37.5oz	EBITDA margin (%)	4.2%	24.4%	27.4%	22.6%	21.5%
7% disco		117	116	115	114	113	FCF margin (%)	(9%)	(5%)	20.0%	20.8%	14.4%
5% disco		121	120	119	118	117	ROA (%)	14.3%	6.1%	12.8%	6.1%	5.3%
3% disco		125	124	123	122	121	ROE (%)	29.2%	12.7%	20.6%	9.2%	7.5%
1xNAV Soledad Mo	` '	\$2000oz	\$2300oz	\$2500oz	\$2700oz		ROCE (%)	0.0%	18.6%	18.7%	11.2%	9.2%
7% disco		42	81	101	121	140	PER (x)	5.5x	10.4x	4.8x	9.9x	11.1x
5% disco		43	84	105	126	147	P/CF (x)	20.0x	4.2x	2.7x	3.7x	3.9x
3% disco	unt	44	87	109	131	153	EV/EBITDA (x)	36.9x	3.4x	1.7x	1.3x	0.8x
Valuation (0	C\$/sh)	\$2000oz	\$2300oz	\$2500oz	\$2700oz	\$2900oz	Income statement	CY23A	CY24A	CY25E	CY26E	CY27E
0.80xNA	٨V	1.70	2.00	2.10	2.30	2.40	Revenue (US\$m)	125.3	254.0	293.8	274.4	262.5
1.00xNA	٨V	2.10	2.50	2.60	2.80	3.00	COGS (US\$m)	(105.9)	(165.3)	(200.0)	(200.1)	(194.3)
1.20xN/	٨V	2.50	3.00	3.20	3.40	3.60	Gross profit (US\$m)	19.4	88.7	93.8	74.3	68.2
Valuation over time		4Q25E	4Q26E	4Q27E	4Q28E	4Q29E	Expenses (US\$m)	(22.6)	(18.5)	(29.0)	(25.7)	(19.4)
Mines NPV (US\$m)		211	175	136	95	52	Impairment & other (US\$m)	-	-	-	-	-
Cntrl G&A & fin costs (l	JS\$m)	19	5	(7)	0	8	Net finance costs (US\$m)	42.9	(13.0)	9.2	2.5	3.8
Net cash (US\$m)		51	108	146	185	231	Tax (US\$m)	(4.4)	(9.7)	(19.6)	(13.6)	(11.9)
Other Assets + Options		16	16	16	16	16	Minority interest (US\$m)	-	-	-	-	-
1xNAV (US\$m)		297	304	291	296	307	Net income attr. (US\$m)	47.5	54.4	37.4	-	
P/NAV (x):		0.64x	0.63x	0.66x	0.64x	0.62x	EBITDA	38.5	19.2	39.3	19.3	17.1
1xNAV share px FD (C	\$/sh)	2.67	2.73	2.61	2.66	2.75	Cash flow	CY23A	CY24A	CY25E	CY26E	CY27E
ROI to equity holder (%	,	56%	26%	15%	12%	10%	Profit/(loss) after tax (US\$m)	38.5	19.2	39.3	19.3	17.1
1.3xNAV share px FD (3.47	3.55	3.39	3.45	3.58	Add non-cash items (US\$m)	(28.0)	28.6	30.9	31.5	31.2
ROI to equity holder (%	•	103%	44%	26%	19%	16%	Less wkg cap / other (US\$m)	(6.4)	(8.0)	18.4	21.2	0.9
Production (100%)	. ,	CY23A	CY24A	CY25E	CY26E	CY27E	Cash flow ops (US\$m)	4.2	47.1	88.6	72.0	49.2
San Bartolome (000oz	AaEa)	4,715	4,803	4,892	4,411	4,172	PP&E (US\$m)	(6.0)	(22.1)	(29.7)	(14.8)	(11.4)
San Bartolome cash co	0 ,,		18.94	16.82	16.77	16.56	Other (US\$m)	(9.0)	(38.2)	-	-	-
San Bartolome AISC (L		21.50	21.69	21.15	20.24	20.00	Cash flow inv. (US\$m)	(15.0)	(60.3)	(29.7)	(14.8)	(11.4)
Golden Queen (000oz		6	55	58	61	62	Debt draw (repayment) (US\$m)	(7.8)	(9.8)	(39.2)	(13.1)	(13.3)
Golden Queen cash co			1,813	1,698	1,770	1,767	Equity issuance (US\$m)	-	-	-	-	-
Golden Queen AISC (U		1,557	2,087	1,999	2,052	1,993	Other (US\$m)	(1.5)	16.5	_	_	_
Group (000oz Ag)	- O4/02/1024)	4,602	4,817	5,007	4,548	4,311	Cash flow fin. (US\$m)	(9.3)	6.7	(39.2)	(13.1)	(13.3)
Group (000oz Au)		7	51	57	60	60	Net change post forex (US\$m)	(20.2)	(6.5)	19.6	44.1	24.5
Group (0000z AgEq)		5,202	8,878	9,685	9,224	8,891	Balance sheet	CY23A	CY24A	CY25E	CY26E	CY27E
Group cash cost (US\$/	οτ ΔαΕα)	19.80	18.50	20.31	21.33	21.48	Cash (US\$m)	64.9	62.4	82.1	126.2	150.7
Group AISC (US\$/oz A	•	23.45	21.17	22.26	22.84	22.98	Accounts receivable (US\$m)	0.9	1.7	1.9	2.0	1.9
C1 = opex (excl. G&A)							Inventories (US\$m)	68.4				36.7
	royailles; AISC p (000oz AgEq)	- UI + SUS	Group	AISC (US	Joz AgEa)	vaiopinieni	, ,	92.4	81.3 106.4	55.5 105.1	37.8 88.5	68.6
12,000koz				- (- 5	3-4/	US\$30/oz	PPE & exploration (US\$m) Other (US\$m)		106.4			
10,000koz						US\$25/oz		43.4	63.3	63.3	63.3	63.3
8,000koz	-					US\$20/oz	Total assets (US\$m)	269.9	315.1	307.9	317.7	321.2
6,000koz						US\$15/oz	Debt (US\$m)	47.5	70.3	31.1	18.0	4.7
4,000koz						US\$10/oz	Other liabilities (US\$m)	90.5	93.7	86.6	90.1	89.8
2,000koz						US\$5/oz	Shareholders equity (US\$m)	25.5	22.0	22.0	22.0 197.6	22.0
							Retained earnings (US\$m) Minority int. & other (US\$m)	106.4	129.1	168.3	187.6 -	204.7
CY23	A CY24A	CY25E	E CY2	26E (CY27E		Liabilities+equity (US\$m)	269.9	315.1	307.9	317.7	321.2
Source: SCP actimates									J. J. I	557.10		

Source: SCP estimates



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